

Outsourced Procurement Umbrella Relationship



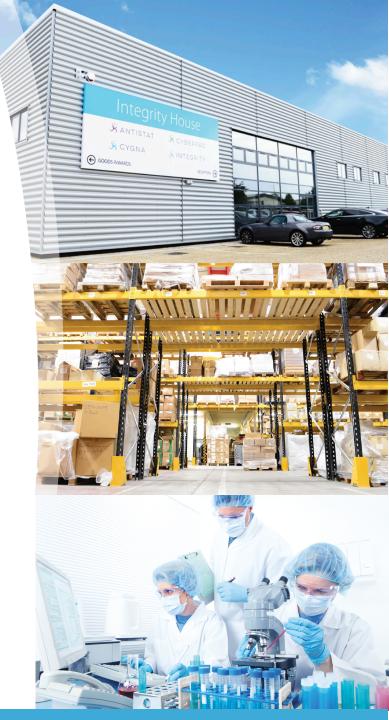
www.antistat.co.uk

integritycleanroom.com

Integrity House, Easlea Road, Bury St Edmunds, Suffolk IP32 7BY UK

Group Summary

- 32 years trading history & privately owned
- \$22.5m Turnover
- Specialists in ESD, Cleanroom Production Consumables Supply-Chain Management & Outsourced Procurement
- Supplying sectors: Wafer Fab, Automotive, Military & Civilian Subcontracting, Electronics, Pharma & Biotechnology
- 52 employees across sales, sourcing, logistics & marketing
- UK Headquarters, pan-global operations with strategic office locations in UK, USA, Germany & China
- Umbrella Outsourced procurement service:
 Signed M.P.A. in place Huawei approved vendor
 Signed Ethics & Integrity documentation in place

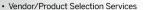






Umbrella Company3rd Party Vendor Management:

1



- · Prepayment / Staged Payment
- · Financial management of Supply Contracts
- · Market-Leading Quality of Products
- · Logistics & Transport Excellence
- · Territory Health & Safety Certification





- Customs clearance & Multi-Border Paperwork
 - Competitive Tendering & Bid Process •
- Direct Supply & Umbrella 3rd Party Management
 - Expediting Contract Management: Lead Times & Quality Unrivalled •



ESD provide these services across a range of product sets including:

3 1

- High-Value Equipment & Machinery
- · Chemicals & Gases
- · Software Acquisition & License Management
- · Telephony & Photocopier Lease Management
- · 3rd Party Recruitment Companies



4 1

- Cleanroom Consumables: Design / Build
 - Flooring & FM Site Services •
- Production Supplies Direct & Indirect e.g:
 - Wafers, Compounds & Components •
- Precious Metals Acquisition & Recycling •

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ESD Management Formation & Structure

Huawei Umbrella Team

John Hensley Senior Account Manager / CEO

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Nicola Lee

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Jeff Dummett

Logistics Manager

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ESD have an MPA in place with Huawei and have been engaged in the Outsourced Umbrella Purchasing program since late 2015 – in that period our dedicated Huawei Team has managed circa \$6m+ worth of supplier transactions across a number of product sets and countries.



Umbrella Company 3rd Party Vendor Management:

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- · Vendor/Product Selection Services
- · Prepayment / Staged Payment
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- Waste, Recycling & Chemical Management .
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Umbrella Company

3rd Party Vendor Management

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