



ESD CONTROL CENTRE



ANTISTAT



INTEGRITY[®]
CLEANROOM

Outsourced Procurement Umbrella Relationship



HUAWEI

www.antistat.co.uk

integritycleanroom.com

Integrity House, Easlea Road, Bury St Edmunds, Suffolk IP32 7BY UK

T: +44 (0)1473 836 200 | E: info@antistat.co.uk | W: www.antistat.co.uk

Group Summary

- 32 years trading history & privately owned
- \$22.5m Turnover
- Specialists in ESD, Cleanroom Production Consumables Supply-Chain Management & Outsourced Procurement
- Supplying sectors: Wafer Fab, Automotive, Military & Civilian Subcontracting, Electronics, Pharma & Biotechnology
- 52 employees across sales, sourcing, logistics & marketing
- UK Headquarters, pan-global operations with strategic office locations in UK, USA, Germany & China
- Umbrella – Outsourced procurement service:
Signed M.P.A. in place - Huawei approved vendor
Signed Ethics & Integrity - documentation in place



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ESD CONTROL CENTRE



Umbrella Company 3rd Party Vendor Management:

1

- Vendor/Product Selection Services
- Prepayment / Staged Payment
- Financial management of Supply Contracts
- Market-Leading Quality of Products
- Logistics & Transport Excellence
- Territory Health & Safety Certification



- Waste, Recycling & Chemical Management
- Customs clearance & Multi-Border Paperwork
- Competitive Tendering & Bid Process
- Direct Supply & Umbrella 3rd Party Management
- Expediting Contract Management:
- Lead Times & Quality Unrivalled

2



ESD provide these services across a range of product sets including:

3

- High-Value Equipment & Machinery
- Chemicals & Gases
- Software Acquisition & License Management
- Telephony & Photocopier Lease Management
- 3rd Party Recruitment Companies



- Cleanroom Consumables: Design / Build
- Flooring & FM Site Services
- Production Supplies – Direct & Indirect e.g:
Wafers, Compounds & Components
- Precious Metals Acquisition & Recycling

4

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ESD Management Formation & Structure

Huawei Umbrella Team

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ESD CONTROL CENTRE



ESD have an MPA in place with Huawei and have been engaged in the Outsourced Umbrella Purchasing program since late 2015 – in that period our dedicated Huawei Team has managed circa \$6m+ worth of supplier transactions across a number of product sets and countries.



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